



COMPANY PROFILE

CONTENTS

Introduction
About Us
What We Offer
The Consignment Process
FAQ
Client Testimonials
Contact Us



Cover photo courtesy of www.markbeanphotography.com

INTRODUCTION



Mark Jansen

Owner/Managing Director of Oldtimer Australia

Founded in 1996, Oldtimer Australia is a boutique business based in Brisbane, Australia focussed on matching buyers and sellers of high end or unique sports, racing and classic cars.

We can help you find or sell a classic car through our extensive network both within Australia and overseas. Many deals are discreetly done by matching a buyer and a seller from our database and network. We regularly travel throughout Australia to consign and purchase classic cars.

If you are looking to buy or sell then please call for a confidential chat.





ABOUT US

In 2011 Mark and Michelle Jansen purchased Oldtimer Australia from Terry and Suzanne Healy.

Mark embarked on a lifestyle change having spent the previous 25 years in the corporate world in senior executive roles in the engineering services industry. Mark is a 'car guy' and has basically turned a hobby into a business . . . *'living the dream'* some might say! Mark and Michelle have a significant collection of cars including marques such as Lamborghini, Ferrari, Maserati, Porsche, Lotus, Monteverdi, some very rare and interesting micro cars, a 1923 Rolls Royce and a 1902 Carlton. They are actively involved with various car clubs (Mark was the President of The Lamborghini Club of Australia for many years) and motoring events both within Australia and overseas. Mark has been an advisory board member for Motorclassica, Australia's leading concours d'elegance and classic car show, since March 2012.

For most of his life Mark has been a regular visitor to local car shows, major car events & concours d'elegances, car museums, manufacturer's assembly plants and showrooms throughout the world. This enables him to keep in contact with the market and ultimately helps Oldtimer Australia go from strength to strength.

Mark's corporate background, business acumen and ethics, coupled with his knowledge and experience provide a very refreshing approach to the *'world of classic cars'*. For Mark it's a passion, he loves the cars and the people who own them. He has made many lifelong friends through his hobby and business.

Oldtimer Australia operates from a private showroom located very close to Brisbane Airport and is open by appointment only.

WHAT WE OFFER

We make the process of buying or selling a classic car a simple and enjoyable experience. Your confidentiality and privacy is always assured.

If you are looking to purchase a classic car we will conduct an extensive search to find that car you have been looking for. Many deals are discreetly done by matching a buyer and a seller from our database and network.

If you are looking to sell a classic car we purchase cars outright as well as sell them on consignment.

Either way the process is very straightforward. In terms of reaching out to the market, this is done through our extensive network, our company website (which attracts 7,000 unique visitors per month), social media (our Facebook site has around 30,000 followers), print media advertising and our newsletter, OldtimerNews (sent to over 1,000 recipients).

Our network is global and we are regularly buying and selling cars overseas.



Knowledge Experts

We pride ourselves on being classic car experts and what we don't know we will find out. Where required we undertake in-depth research to better understand the provenance and history of a car. Our library is comprehensive with reference material covering a vast range of car makes and models.

Marketing & Advertising

All of our cars are professionally photographed, selectively promoted to our extensive database and advertised on various platforms ensuring international reach.

Logistics

We can assist with organising domestic and international transport, storage and import/export. We also have excellent relationships with maintenance and restoration workshops in most states of Australia.



THE CONSIGNMENT PROCESS

- In Queensland, the sale of a motor vehicle on consignment is a legal process under the Motor Dealers and Chattel Auctioneers Act 2014.
- Cars can be consigned from anywhere in Australia.
- The process from start to finish is very similar to selling a property.
- We have a written Contract (Consignment Agreement) that is simple and easy to understand.
- Commercial terms are agreed and we charge a fixed percentage or fee.
- There are no additional costs for storage or advertising.
- Your car is safely stored at our private showroom, unless another location is agreed.
- We conduct a professional photo shoot of your car with a high attention to detail.
- We undertake extensive research to better understand your car's provenance and history.
- All cars are advertised on various platforms, including our website, other classic car websites, social media, print media, through our Newsletter - OldtimerNews and selectively promoted to our database.
- Once a car is sold, the money is paid directly into our Statutory Trust Account and dispersed at settlement.





FAQ

Q: Are you a licensed motor dealer?

A: Yes, Oldtimer Australia is a licenced motor dealer (LMD: 3498874).

Q: I don't live in Brisbane. Can you still sell my car on consignment?

A: Yes, we consign cars from anywhere in Australia.

Q: Could my car be sold overseas?

A: Yes, our business has global reach and we sell cars all over the world.

Q: I'm very interested in your car but I'm struggling to get to Brisbane to inspect it. What can I do?

A: There are classic car specialists in Brisbane who can conduct a pre-purchase inspection (PPI) for you.

Q: Do you take trade-ins?

A: Yes, we take trade-ins.

Q: Do you purchase cars in need of restoration?

A: Yes, we purchase and consign cars in any condition. There is a strong demand for restoration projects and for partly restored cars.

Q: Can you help with local transport and/or international shipping?

A: Yes, we have relationships with local and international specialist transport companies.

Q: Can you help with storage?

A: Yes, we can assist with storage.

CLIENT TESTIMONIALS

Richard Spencer

Car Enthusiast

It's now approaching five years since I walked into Oldtimer's showroom to view my childhood dream car, a 1969 Jaguar E-Type. I have subsequently visited Mark on several occasions, finding him to have a wealth of classic car knowledge. Oldtimer has also sold vehicles on my behalf, and again I have been delighted with their helpful professional approach.



Don Meij

Car Enthusiast

My love of classic cars is what first brought me to Oldtimer Australia. Mark and the team have a strong focus on their customers. I could completely trust them to ensure selling or buying a car was a simple and stress free process for me.



David Vann

Car Enthusiast

Mark has handled the purchase or sale of six motor cars for me. I am impressed with his integrity, honesty and knowledge of classic cars. I am forever thankful that our paths crossed and I look forward to further dealings with him.







Specialists in sports, racing and classic cars

CONTACT US

Oldtimer Australia

PO Box 138

Hamilton QLD 4007

Australia

LMD: 3498874

m: +61 (0) 417 828 569

e: mark.jansen@oldtimeraustralia.com

w: www.oldtimeraustralia.com



www.facebook.com/oldtimeraustralia